



PROCUREMENT COMMITTEE INVITATION FOR PREQUALIFICATION

IFPQ No. : **ZACL/DCS/PQ/12/2026**

APPLICATION FOR PREQUALIFICATION FOR THE DESIGN, FINANCING, CONSTRUCTION AND MANAGEMENT OF A HOTEL, COMMERCIAL/RETAIL FACILITY, HOUSING/APARTMENTS DEVELOPMENT, GOLF COURSE AND A CONVENTION CENTRE AT HARRY MWAANGA NKUMBULA INTERNATIONAL AIRPORT

- 1.0 Zambia Airports Corporation Limited (hereinafter referred to as the "Corporation" or "ZACL") is responsible for the development, maintenance and management of the four designated international airports, namely, Kenneth Kaunda (Lusaka), Harry Mwaanga Nkumbula (Livingstone), Simon Mwansa Kapwepwe (Ndola), and Mfuwe. The Corporation is also responsible for the development and maintenance of seven (7) provincial airports, and three strategic aerodromes, while also providing air navigation services throughout Zambia. The Corporation is further mandated to enhance safety and improve standards of service provision at these airports and in the Zambian air space.
- 2.0 Harry Mwaanga Nkumbula International Airport (HMNIA) is strategically located in Livingstone, Zambia's tourism capital and one of the country's premier tourism and Meetings, Incentives, Conferences and Exhibitions (MICE) destinations. The airport serves as a critical international gateway for both leisure and business travellers, providing direct access to one of the world's most iconic natural attractions, the Mosi-oa-Tunya (Victoria Falls), a UNESCO World Heritage Site and one of the Seven Natural Wonders of the World.

- 3.0 The Corporation now invites eligible and reputable applicants with the technical, financial and operational capacity to prequalify for the design, financing, construction, furnishing and management of a hotel, commercial/retail facility, housing/apartments development, golf course and convention and centre at Harry Mwaanga Nkumbula International Airport. The successful firm will be expected to deliver world-class facilities that align with international standards, complements the airport environment, and contribute to Livingstone's position as a leading regional tourism and MICE destination.
- 4.0 Pre-qualification shall be conducted based on the provisions of the Zambia Public Procurement Act of 2020 and the Public Procurement Regulations of 2022. The invitation to prequalification is open to international, local and citizen companies. However, to be eligible, international and local companies must partner with citizen companies.
- 5.0 Interested applicants may obtain further information from and inspect the pre-qualification documents at Kenneth Kaunda International Airport, Terminal 1, First Floor, Procurement and Supplies Unit, Lusaka, Telephone: +260 211 271 083 and email: procurement@zacl.aero.
- 6.0 Applicants may consider associating with other applicants in the form of a Joint Venture to enhance their expertise.
- 7.0 **Details for submission**

Applications should be sent clearly marked, **“APPLICATION FOR PREQUALIFICATION FOR THE DESIGN, FINANCING, CONSTRUCTION, FURNISHING AND MANAGEMENT OF A HOTEL, COMMERCIAL/RETAIL FACILITY, HOUSING/APARTMENTS DEVELOPMENT, GOLF COURSE, AND A CONVENTION CENTRE AT HARRY MWAANGA NKUMBULA INTERNATIONAL AIRPORT.”** addressed to the Managing Director, Zambia Airports Corporation Limited, Airport Road, Kenneth Kaunda International Airport (Control Block), P.O. Box 30175, Lusaka, Zambia.

The closing date for receipt of applications is Tuesday, October 2, 2026, at 16:00 hours local time. Opening of the applications shall take place on the Mezzanine Floor, First Floor, Terminal 1, Kenneth Kaunda International Airport, Lusaka. **ELECTRONIC SUBMISSIONS WILL NOT BE ACCEPTED.**

- 9.0 Only applicants prequalified under this prequalification process will be invited to tender. The successful applicant that will result in a contract that will recover their costs for the design, financing, construction, furnishing and management of a hotel, commercial/retail facility, housing/apartments development, golf course, and a convention centre from the cashflows of the operations of the facilities.

Secretary - Procurement Committee
For/Managing Director
ZAMBIA AIRPORTS CORPORATION LIMITED

“Your Gateway to Possibilities”