



PROCUREMENT COMMITTEE INVITATION FOR PREQUALIFICATION

IFPQ No. : **ZACL/DCS/PQ/10/2026**

APPLICATION FOR PREQUALIFICATION FOR THE CONSTRUCTION AND MANAGEMENT OF A HOTEL AT SIMON MWANSA KAPWEPWE INTERNATIONAL AIRPORT

- 1.0 Zambia Airports Corporation Limited (hereinafter referred to as the “Corporation” or “ZACL”) is responsible for the development, maintenance and management of the four designated international airports, namely, Kenneth Kaunda (Lusaka), Harry Mwaanga Nkumbula (Livingstone), Simon Mwansa Kapwepwe (Ndola), and Mfuwe. The Corporation is also responsible for the development and maintenance of seven (7) provincial airports, and three strategic aerodromes, while also providing air navigation services throughout Zambia. The Corporation is further mandated to enhance safety and improve standards of service provision at these airports and in the Zambian air space.
- 2.0 Simon Mwansa Kapwepwe International Airport (SMKIA) is located in Ndola, the provincial capital of the Copperbelt Province and one of Zambia's key mining, commercial and industrial hubs. The airport serves as a vital gateway for business travellers, cargo operations, and tourists visiting the Copperbelt region. As part of the SMKIA Greenfield Airport Development Project, a government-supported flagship initiative aimed at upgrading airport infrastructure to international standards, a hotel facility was included within the airport precinct to provide world-class hospitality services for travellers, business visitors, and the general public. Construction of the hotel facility commenced as part of this broader

infrastructure upgrade programme, which sought to transform SMKIA into a modern, revenue-generating aviation hub.

- 3.0 The hotel facility currently stands at thirty-five percent (35%) completion. Due to various factors, the construction works were stalled, and the facility requires a committed private or public sector partner to finance, complete, operationalise and manage the hotel. ZACL is therefore seeking a suitably qualified and experienced Operator for prequalification to completing and managing the facility.
- 4.0 The Corporation now invites eligible and reputable applicants with the financial, technical and management capacity to prequalify for the completion and management of a hotel at SMKIA.
- 5.0 Pre-qualification shall be conducted based on the provisions of the Zambia Public Procurement Act of 2020 and the Public Procurement Regulations of 2022. The invitation to prequalification is open to international, local and citizen companies. However, to be eligible, international and local companies must partner with citizen companies.
- 6.0 Interested candidates may obtain further information from and inspect the pre-qualification documents at Kenneth Kaunda International Airport, Terminal 1, First Floor, Procurement and Supplies Unit, Lusaka Telephone: +260 211 271 083 and email: procurement@zacl.aero.
- 7.0 Applicants may enhance their expertise for the project by associating with other applicants in the form of a Joint Venture.

10.0 Details for submission

Applications should be sent clearly marked, **“APPLICATION FOR PREQUALIFICATION FOR THE COMPLETION AND MANAGEMENT OF A HOTEL AT SIMON MWANSA KAPWEPWE INTERNATIONAL AIRPORT”** addressed to the Managing Director, Zambia Airports Corporation Limited, Airport Road, Kenneth Kaunda International Airport (Control Block), P.O. Box 30175, Lusaka, Zambia.

The closing date for receipt of applications is Tuesday, October 2, 2026, at 16:00 hours local time. Opening of the applications shall take place on the Mezzanine Floor, First Floor, Terminal 1, Kenneth Kaunda International Airport, Lusaka.

**TELEFAX AND/OR ELECTRONIC EXPRESSIONS OF INTEREST
WILL NOT BE ACCEPTED.**

- 11.0 Only Applicants prequalified under this prequalification process will be invited to tender. The successful applicant that will result in a contract that will recover their costs for the completion and management of the hotel from the operations of the hotel.

Secretary - Procurement Committee
For/Managing Director
ZAMBIA AIRPORTS CORPORATION LIMITED

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